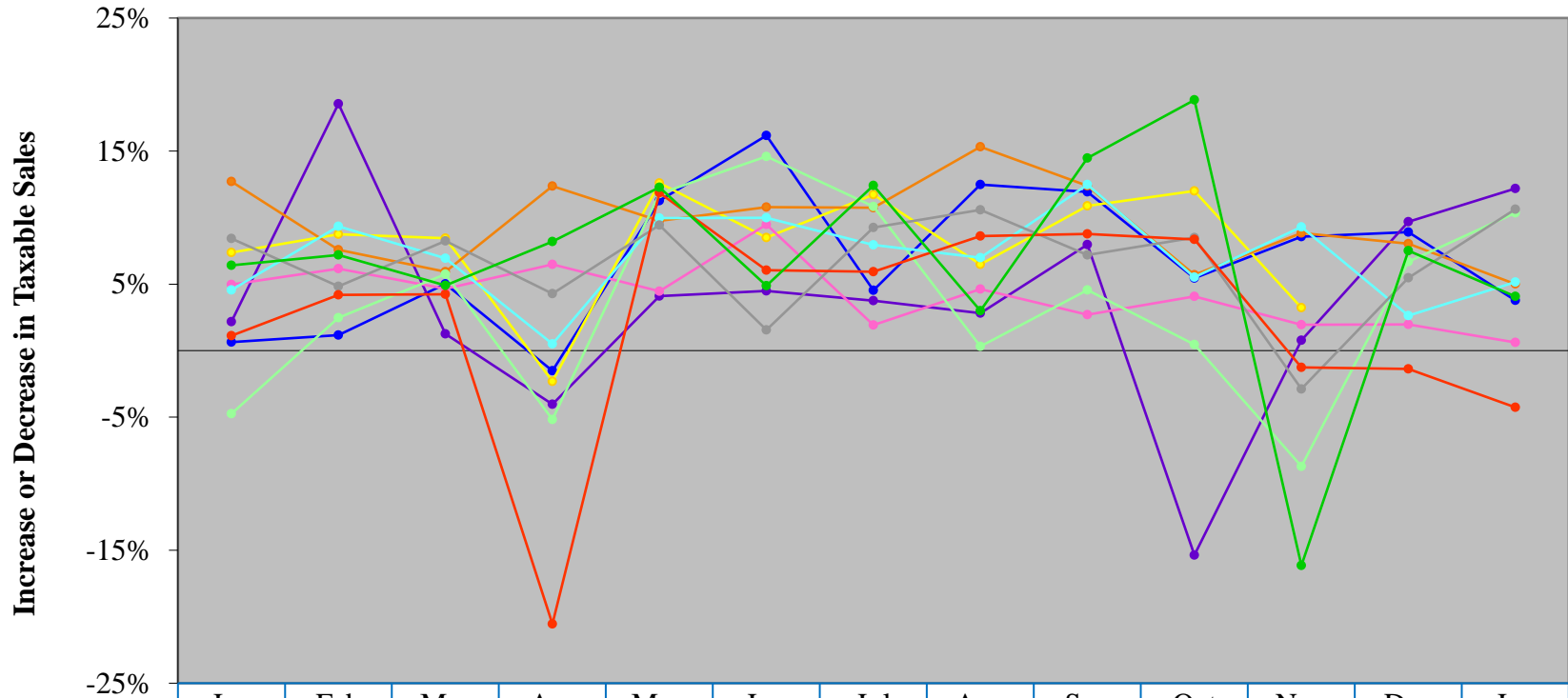


Mountain Communities Report

Taxable Sales (based on Sales/Use tax collected) 2016/2015 to 2015/2014

| | January 2016/2015 | February 2016/2015 | March 2016/2015 | April 2016/2015 | May 2016/2015 | June 2016/2015 | July 2016/2015 | August 2016/2015 | September 2016/2015 | October 2016/2015 | November 2016/2015 | December 2016/2015 | January 2017/2016 |
|--|----------------------|-----------------------|--------------------|--------------------|------------------|-------------------|-------------------|---------------------|------------------------|----------------------|-----------------------|-----------------------|----------------------|
| Sales - Aspen (2.1%) | \$ 78,990,095 | \$ 74,436,143 | \$ 79,993,857 | \$ 28,816,762 | \$ 24,027,333 | \$ 58,287,952 | \$ 77,423,905 | \$ 68,264,333 | \$ 54,786,714 | \$ 30,876,762 | \$ 28,903,095 | \$ 108,689,524 | \$ 81,964,952 |
| | \$ 78,485,619 | \$ 73,574,619 | \$ 76,167,000 | \$ 29,260,857 | \$ 21,595,095 | \$ 50,176,048 | \$ 74,066,143 | \$ 60,694,810 | \$ 48,949,048 | \$ 29,282,000 | \$ 26,621,000 | \$ 99,790,667 | \$ 78,990,095 |
| <i>Aspen % Inc(Dec) in sales</i> | 0.64% | 1.17% | 5.02% | -1.52% | 11.26% | 16.17% | 4.53% | 12.47% | 11.93% | 5.45% | 8.57% | 8.92% | 3.77% |
| | Year-to-date: | | | | | | | | | | | | |
| | 3.77% | | | | | | | | | | | | |
| Sales - Breckenridge (2.5%) | \$ 64,191,600 | \$ 63,758,880 | \$ 79,104,280 | \$ 26,737,880 | \$ 17,603,320 | \$ 31,261,120 | \$ 46,561,400 | \$ 38,804,840 | \$ 37,026,880 | \$ 24,080,440 | \$ 26,184,960 | \$ - | \$ - |
| | \$ 59,778,960 | \$ 58,633,520 | \$ 72,943,680 | \$ 27,369,320 | \$ 15,633,760 | \$ 28,811,040 | \$ 41,676,280 | \$ 36,443,400 | \$ 33,393,200 | \$ 21,502,720 | \$ 25,364,800 | \$ - | \$ - |
| <i>Breckenridge % Inc(Dec) in sales</i> | 7.38% | 8.74% | 8.45% | -2.31% | 12.60% | 8.50% | 11.72% | 6.48% | 10.88% | 11.99% | 3.23% | | |
| | Year-to-date: | | | | | | | | | | | | |
| | - | | | | | | | | | | | | |
| Sales - Crested Butte (4.5%) | \$ 5,586,956 | \$ 6,358,067 | \$ 8,084,489 | \$ 2,538,667 | \$ 3,407,556 | \$ 7,843,889 | \$ 12,906,378 | \$ 10,386,689 | \$ 9,318,178 | \$ 3,969,133 | \$ 3,137,578 | \$ 8,792,356 | \$ 6,267,644 |
| from 4 to 4.5% 1/1/16 | \$ 5,468,675 | \$ 5,362,900 | \$ 7,983,975 | \$ 2,645,350 | \$ 3,273,425 | \$ 7,506,900 | \$ 12,438,175 | \$ 10,102,475 | \$ 8,630,400 | \$ 4,689,850 | \$ 3,113,625 | \$ 8,016,675 | \$ 5,586,956 |
| <i>Crested Butte % Inc(Dec) in sales</i> | 2.16% | 18.56% | 1.26% | -4.03% | 4.10% | 4.49% | 3.76% | 2.81% | 7.97% | -15.37% | 0.77% | 9.68% | 12.18% |
| | Year-to-date: | | | | | | | | | | | | |
| | 12.18% | | | | | | | | | | | | |
| Sales - Frisco (4%) | \$ 19,297,350 | \$ 18,351,300 | \$ 21,574,250 | \$ 13,490,400 | \$ 11,437,725 | \$ 16,599,200 | \$ 20,382,900 | \$ 21,815,625 | \$ 18,610,750 | \$ 13,894,375 | \$ 14,094,450 | \$ 23,637,200 | \$ 20,262,525 |
| | \$ 17,122,250 | \$ 17,056,750 | \$ 20,367,575 | \$ 12,004,775 | \$ 10,420,700 | \$ 14,983,225 | \$ 18,406,575 | \$ 18,917,725 | \$ 16,559,550 | \$ 13,144,825 | \$ 12,949,250 | \$ 21,878,000 | \$ 19,297,350 |
| <i>Frisco % Inc(Dec) in sales</i> | 12.70% | 7.59% | 5.92% | 12.38% | 9.76% | 10.79% | 10.74% | 15.32% | 12.39% | 5.70% | 8.84% | 8.04% | 5.00% |
| | Year-to-date: | | | | | | | | | | | | |
| | 5.00% | | | | | | | | | | | | |
| Sales - Glenwood (3.7%) | \$ 31,838,081 | \$ 30,740,027 | \$ 39,103,676 | \$ 34,078,459 | \$ 36,901,216 | \$ 48,444,324 | \$ 43,513,784 | \$ 42,760,730 | \$ 43,274,811 | \$ 37,562,838 | \$ 35,059,324 | \$ 51,672,000 | \$ 32,034,000 |
| | \$ 30,328,405 | \$ 28,959,270 | \$ 37,366,622 | \$ 32,004,297 | \$ 35,327,216 | \$ 44,250,216 | \$ 42,696,703 | \$ 40,867,892 | \$ 42,137,297 | \$ 36,092,000 | \$ 34,394,081 | \$ 50,678,784 | \$ 31,838,081 |
| <i>Glenwood % Inc(Dec) in sales</i> | 4.98% | 6.15% | 4.65% | 6.48% | 4.46% | 9.48% | 1.91% | 4.63% | 2.70% | 4.08% | 1.93% | 1.96% | 0.62% |
| | Year-to-date: | | | | | | | | | | | | |
| | 0.62% | | | | | | | | | | | | |
| Sales - Snowmass Vill (1%) | \$ 32,335,566 | \$ 32,500,358 | \$ 33,515,794 | \$ 6,753,248 | \$ 2,902,918 | \$ 8,353,017 | \$ 12,218,750 | \$ 9,484,420 | \$ 9,129,347 | \$ 3,995,560 | \$ 4,422,999 | \$ 29,838,106 | \$ 35,678,661 |
| | \$ 33,948,282 | \$ 31,718,505 | \$ 31,694,170 | \$ 7,122,915 | \$ 2,596,955 | \$ 7,289,119 | \$ 11,024,052 | \$ 9,454,667 | \$ 8,730,831 | \$ 3,977,440 | \$ 4,844,346 | \$ 27,967,779 | \$ 32,335,566 |
| <i>Snowmass % Inc(Dec) in sales</i> | -4.75% | 2.46% | 5.75% | -5.19% | 11.78% | 14.60% | 10.84% | 0.31% | 4.56% | 0.46% | -8.70% | 6.69% | 10.34% |
| | Year-to-date: | | | | | | | | | | | | |
| | 10.34% | | | | | | | | | | | | |
| Sales - Steamboat Spgs (4%) | \$ 57,638,140 | \$ 59,819,097 | \$ 66,779,253 | \$ 28,506,215 | \$ 30,555,308 | \$ 46,755,760 | \$ 55,055,483 | \$ 47,961,327 | \$ 46,376,516 | \$ 34,497,034 | \$ 34,262,081 | \$ 76,770,756 | \$ 60,604,831 |
| | \$ 55,122,856 | \$ 54,711,505 | \$ 62,451,973 | \$ 28,363,035 | \$ 27,784,784 | \$ 42,513,205 | \$ 51,000,884 | \$ 44,829,329 | \$ 41,231,658 | \$ 32,696,331 | \$ 31,345,537 | \$ 74,795,267 | \$ 57,638,132 |
| <i>Steamboat % Inc(Dec) in sales</i> | 4.56% | 9.34% | 6.93% | 0.50% | 9.97% | 9.98% | 7.95% | 6.99% | 12.48% | 5.51% | 9.30% | 2.64% | 5.15% |
| | Year-to-date: | | | | | | | | | | | | |
| | 5.15% | | | | | | | | | | | | |
| Sales - Telluride (4.5%) | \$ 12,750,004 | \$ 14,057,272 | \$ 16,776,565 | \$ 4,829,203 | \$ 5,808,797 | \$ 14,721,692 | \$ 16,919,846 | \$ 13,825,611 | \$ 15,880,140 | \$ 7,190,714 | \$ 5,182,752 | \$ 17,755,257 | \$ 14,105,388 |
| | \$ 11,759,948 | \$ 13,408,344 | \$ 15,498,609 | \$ 4,630,536 | \$ 5,308,228 | \$ 14,496,470 | \$ 15,487,249 | \$ 12,501,839 | \$ 14,814,811 | \$ 6,628,395 | \$ 5,336,461 | \$ 16,832,757 | \$ 12,750,004 |
| <i>Telluride % Inc(Dec) in sales</i> | 8.42% | 4.84% | 8.25% | 4.29% | 9.43% | 1.55% | 9.25% | 10.59% | 7.19% | 8.48% | -2.88% | 5.48% | 10.63% |
| | Year-to-date: | | | | | | | | | | | | |
| | 10.63% | | | | | | | | | | | | |
| Sales - Vail (4%) | \$ 93,476,875 | \$ 93,657,625 | \$ 105,654,300 | \$ 27,246,275 | \$ 16,364,075 | \$ 32,954,850 | \$ 51,350,200 | \$ 46,251,250 | \$ 33,754,125 | \$ 22,710,400 | \$ 24,783,800 | \$ 95,876,825 | \$ 89,487,075 |
| | \$ 92,440,375 | \$ 89,883,075 | \$ 101,367,450 | \$ 34,291,100 | \$ 14,629,225 | \$ 31,077,900 | \$ 48,472,125 | \$ 42,589,200 | \$ 31,029,500 | \$ 20,957,450 | \$ 25,101,175 | \$ 97,213,700 | \$ 93,476,875 |
| <i>Vail % Inc(Dec) in sales</i> | 1.12% | 4.20% | 4.23% | -20.54% | 11.86% | 6.04% | 5.94% | 8.60% | 8.78% | 8.36% | -1.26% | -1.38% | -4.27% |
| | Year-to-date: | | | | | | | | | | | | |
| | -4.27% | | | | | | | | | | | | |
| Sales - Winter Park (7%) | \$ 13,431,829 | \$ 13,508,229 | \$ 18,504,957 | \$ 6,124,971 | \$ 2,492,557 | \$ 5,651,429 | \$ 8,215,814 | \$ 6,162,757 | \$ 6,308,929 | \$ 3,091,743 | \$ 3,694,757 | \$ 18,049,000 | \$ 13,978,900 |
| from 5 to 7% 12/1/15 | \$ 12,623,660 | \$ 12,603,340 | \$ 17,641,740 | \$ 5,660,700 | \$ 2,220,040 | \$ 5,389,040 | \$ 7,308,340 | \$ 5,983,620 | \$ 5,511,380 | \$ 2,601,620 | \$ 4,406,380 | \$ 16,788,329 | \$ 13,431,829 |
| <i>Winter Park % Inc(Dec) in sales</i> | 6.40% | 7.18% | 4.89% | 8.20% | 12.28% | 4.87% | 12.42% | 2.99% | 14.47% | 18.84% | -16.15% | 7.51% | 4.07% |
| | Year-to-date: | | | | | | | | | | | | |
| | 4.07% | | | | | | | | | | | | |

Mountain Communities - Monthly Comparison



| | Jan 16/15 | Feb 16/15 | Mar 16/15 | Apr 16/15 | May 16/15 | Jun 16/15 | Jul 16/15 | Aug 16/15 | Sep 16/15 | Oct 16/15 | Nov 16/15 | Dec 16/15 | Jan 17/16 |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Aspen | 0.64% | 1.17% | 5.02% | -1.52% | 11.26% | 16.17% | 4.53% | 12.47% | 11.93% | 5.45% | 8.57% | 8.92% | 3.77% |
| Breckenridge | 7.38% | 8.74% | 8.45% | -2.31% | 12.60% | 8.50% | 11.72% | 6.48% | 10.88% | 11.99% | 3.23% | | |
| Crested Butte | 2.16% | 18.56% | 1.26% | -4.03% | 4.10% | 4.49% | 3.76% | 2.81% | 7.97% | -15.37% | 0.77% | 9.68% | 12.18% |
| Frisco | 12.70% | 7.59% | 5.92% | 12.38% | 9.76% | 10.79% | 10.74% | 15.32% | 12.39% | 5.70% | 8.84% | 8.04% | 5.00% |
| Glenwood Springs | 4.98% | 6.15% | 4.65% | 6.48% | 4.46% | 9.48% | 1.91% | 4.63% | 2.70% | 4.08% | 1.93% | 1.96% | 0.62% |
| Snowmass Village | -4.75% | 2.46% | 5.75% | -5.19% | 11.78% | 14.60% | 10.84% | 0.31% | 4.56% | 0.46% | -8.70% | 6.69% | 10.34% |
| Steamboat Springs | 4.56% | 9.34% | 6.93% | 0.50% | 9.97% | 9.98% | 7.95% | 6.99% | 12.48% | 5.51% | 9.30% | 2.64% | 5.15% |
| Telluride | 8.42% | 4.84% | 8.25% | 4.29% | 9.43% | 1.55% | 9.25% | 10.59% | 7.19% | 8.48% | -2.88% | 5.48% | 10.63% |
| Vail | 1.12% | 4.20% | 4.23% | -20.54% | 11.86% | 6.04% | 5.94% | 8.60% | 8.78% | 8.36% | -1.26% | -1.38% | -4.27% |
| Winter Park | 6.40% | 7.18% | 4.89% | 8.20% | 12.28% | 4.87% | 12.42% | 2.99% | 14.47% | 18.84% | -16.15% | 7.51% | 4.07% |