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## Vail Business Review February 2018

April 25, 2018

The Vail Business Review breaks down the four percent sales tax collected for the month of February.

Overall February sales tax increased 2.7% with retail increasing 3.1%, lodging increased 2.1%, food and beverage increased 6.3%, and utilities/other decreased by 8.8%. Excluding the out of town category; sales tax for the month of February was up 2.9%.

Town of Vail sales tax forms, the Vail Business Review and sales tax worksheets are available on the internet at [www.vailgov.com](http://www.vailgov.com). You can subscribe to have the Vail Business Review and the sales tax worksheet e-mailed to you automatically from [www.vailgov.com](http://www.vailgov.com).

Please remember when reading the Vail Business Review that it is produced from sales tax collections, as opposed to actual gross sales.

If you have any questions or comments please feel free to call me at (970) 479-2125 or Kathleen Halloran at (970) 479-2116.

Sincerely,

Johannah Richards  
Sales Tax Administrator



# February TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

## February 2018 Sales Tax

	February 2017 Collections	February 2018 Collections	February % Change
<b>VAIL VILLAGE</b>			
Retail	511,623	524,606	2.54 %
Lodging	848,643	783,474	-7.68 %
F & B	596,110	607,943	1.99 %
Other	13,190	15,378	16.58 %
<b>Total</b>	<b>1,969,566</b>	<b>1,931,401</b>	<b>-1.94 %</b>
<b>LIONSHEAD</b>			
Retail	231,197	232,832	0.71 %
Lodging	576,040	584,575	1.48 %
F & B	154,192	155,990	1.17 %
Other	9,561	5,718	-40.20 %
<b>Total</b>	<b>970,990</b>	<b>979,115</b>	<b>0.84 %</b>
<b>CASCADE VILLAGE/EAST VAIL/SANDSTONE/WEST VAIL</b>			
Retail	207,195	213,852	3.21 %
Lodging	142,072	231,714	63.10 %
F & B	40,534	77,227	90.52 %
Other	11,948	5,656	-52.66 %
<b>Total</b>	<b>401,748</b>	<b>528,450</b>	<b>31.54 %</b>
<b>OUT OF TOWN</b>			
Retail	115,843	128,078	10.56 %
Lodging	55,155	56,678	2.76 %
F & B	1,852	1,283	-30.71 %
Utilities & Other	177,610	166,834	-6.07 %
<b>Total</b>	<b>350,460</b>	<b>352,873</b>	<b>0.69 %</b>



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### TOTAL

	February 2017 Collections	February 2018 Collections	February % Change
Retail	1,065,857	1,099,369	3.14 %
Lodging And Property Mgmt	1,621,910	1,656,440	2.13 %
Food and Beverage	792,688	842,444	6.28 %
Other	212,309	193,585	-8.82 %
<b>Total</b>	<b>3,692,764</b>	<b>3,792,409</b>	<b>2.70 %</b>

### RETAIL SUMMARY

	February 2017 Collections	February 2018 Collections	February % Change
RETAIL-FOOD	162,119	166,527	2.72 %
RETAIL-LIQUOR	67,628	66,838	-1.17 %
RETAIL-APPAREL	180,491	183,181	1.49 %
RETAIL-SPORT	462,080	470,863	1.90 %
RETAIL-JEWELRY	21,581	22,248	3.09 %
RETAIL-GIFT	5,161	5,458	5.76 %
RETAIL-GALLERY	3,301	1,820	-44.87 %
RETAIL-OTHER	163,440	182,363	11.58 %
RETAIL-HOME OCCUPATION	58	72	24.69 %
<b>Total</b>	<b>1,065,857</b>	<b>1,099,369</b>	<b>3.14 %</b>