



75 South Frontage Road West
Vail, Colorado 81657
vailgov.com

Finance Department
970.479.2100
970.479.2248 fax

Vail Business Review July 2018

September 26, 2018

The Vail Business Review breaks down the four percent sales tax collected for the month of July 2018.

Overall July sales tax increased 2.8% with retail decreasing 1.0%, lodging increased 6.1%, food and beverage increased 4.6%, and utilities/other decreased by 1.1%. Excluding the out of town category; sales tax for the month of July was up 4.1%.

Town of Vail sales tax forms, the Vail Business Review and sales tax worksheets are available on the internet at www.vailgov.com. You can subscribe to have the Vail Business Review and the sales tax worksheet e-mailed to you automatically from www.vailgov.com.

Please remember when reading the Vail Business Review that it is produced from sales tax collections, as opposed to actual gross sales.

If you have any questions or comments please feel free to call me at (970) 479-2125 or Kathleen Halloran at (970) 479-2116.

Sincerely,

Johannah Richards
Sales Tax Administrator



July TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

July 2018 Sales Tax

	July 2017 Collections	July 2018 Collections	July % Change
VAIL VILLAGE			
Retail	375,959	362,732	-3.52 %
Lodging	375,056	398,905	6.36 %
F & B	491,385	492,178	0.16 %
Other	8,920	10,810	21.20 %
Total	1,251,320	1,264,625	1.06 %
LIONSHEAD			
Retail	90,594	92,582	2.19 %
Lodging	203,661	190,517	-6.45 %
F & B	130,468	136,203	4.40 %
Other	6,414	3,973	-38.06 %
Total	431,137	423,274	-1.82 %
CASCADE VILLAGE/EAST VAIL/SANDSTONE/WEST VAIL			
Retail	182,259	187,575	2.92 %
Lodging	53,900	99,076	83.82 %
F & B	52,501	77,668	47.94 %
Other	9,883	9,957	0.75 %
Total	298,542	374,275	25.37 %
OUT OF TOWN			
Retail	114,656	112,754	-1.66 %
Lodging	17,291	959	-94.45 %
F & B	1,785	1,312	-26.49 %
Utilities & Other	102,986	102,097	-0.86 %
Total	236,719	217,122	-8.28 %



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TOTAL

	July 2017 Collections	July 2018 Collections	July % Change
Retail	763,469	755,642	-1.03 %
Lodging And Property Mgmt	649,907	689,456	6.09 %
Food and Beverage	676,139	707,360	4.62 %
Other	128,207	126,837	-1.07 %
Total	2,217,737	2,279,297	2.78 %

RETAIL SUMMARY

	July 2017 Collections	July 2018 Collections	July % Change
RETAIL-FOOD	160,154	169,818	6.03 %
RETAIL-LIQUOR	54,535	55,518	1.80 %
RETAIL-APPAREL	192,154	191,726	-0.22 %
RETAIL-SPORT	129,261	118,375	-8.42 %
RETAIL-JEWELRY	38,017	33,858	-10.94 %
RETAIL-GIFT	7,526	7,425	-1.35 %
RETAIL-GALLERY	5,301	4,190	-20.97 %
RETAIL-OTHER	176,480	174,734	-0.99 %
RETAIL-HOME OCCUPATION	40	0	-100.00 %
Total	763,469	755,642	-1.03 %